

It all starts with a Sales Enquiry!

SELL IT

QUOTATIONS Quote & Drawings & Pricing: We can attach Drawings to Quote

SOP Sales Order

MAKE IT

STOCK Stock Enquiry: Check material Needs: Make to Order or Ex Stock?

- If not it may generate a Purchase Order for more Stock
- If the Sale item is Make To Order (MTO) then the Works Order Processing routine kicks in
- **v12** is suitable for Batch Manufacturing, Make to Stock, make to Order, Kanban & service works orders
- Stock values from **v12** update **Sage** Nominal Ledger

POP Purchase Order Raised
Purchase Invoice received & **Sage** updated for Nominal Codes, Purchase Ledger and VAT

WOP The confirmed order has to be manufactured & **v12** produces the works order

BOM **Sapmanv12** produces the BoM: tree-view with collapsible/expandable nodes

SFDC Shop floor data capture: using barcodes **v12** manages the job though the shop floor

WIP With Shop Floor Data Capture SFDC **v12** knows:

- What Material/Subcomponents have been used, Who has worked on the job and on what machine
- Get Material, Labour & Machine Variances & produce management reports
- Every stock issue is linked to an original GRN - ensuring full Serial Number and Batch Traceability

STOCK Finished item is booked into Stock

- **v12** knows where it is; it covers multiple sock locations and stock with Sub Contractors
- Stock values per client defined categories can be up dated to **Sage** Nominal at client defined times

SEND IT

STOCK Stock records updated, Despatch note raised; Certificates of conformity produced. Sales Invoice raised & **Sage** updated for Nominal Codes, Sales Ledger & VAT

PRODUCT FEATURES & OVERLAP

Sage is a robust and easy to use accounting system. It has a powerful nominal ledger coding structure that can be tailored to a company's specific needs, including full audit trail and a host of standard reports and drill down on the accounts and trial balance, for example.

Sage deals excellently with the need for **Annual Financial Accounts, Management Accounts** and ongoing financial procedures including **VAT Returns**.

Sales and Purchase Ledgers are maintained & full credit control is exercised via **Sage**.

Sage is used for **Bank Accounts, Fixed Assets, Journals, Petty Cash** and **Payroll**.

Sapmanv12 takes care of the operational side of the business; from the sales enquiry right through to the despatch of the finished goods and the raising of the **Sales Invoice**.

Thus we use **Quotations, Sales Order Processing, Purchase Order Processing** and **Stock** in the **Sapmanv12** modules and not **Sage**.

THE OVERLAP

So some functions are available in both **Sage** and **Sapmanv12**. To use both software solutions to the best effect: there are just **two touchpoints** between the two programs.

Sales Invoices generated by **Sapmanv12** are posted directly to **Sage**. **Purchase Invoices** are matched against **Purchase Orders (& GRNs)** and are entered into **Sapmanv12** and are posted directly to **Sage**.

Additionally: **Stock** movement journals within **Sage** are populated with data from **Sapmanv12** Reports.

We are proud of the features, technology and flexibility of Sapman v12 and the amazing customers that use our software. Maybe we are just the alternative that you need.

Call us on 0333 456 12 12 or email info@sapmanv12.co.uk to discuss your needs and arrange a demonstration.