DATA ANALYSIS DRIVES 62% PRODUCTIVITY SAVING AND INFORMED DECISION MAKING

"Implementing i-QMN has revolutionised our decision-making process and provided us with immediate insights into our budget status, saving us countless hours in administrative costs."

-Georgina Palmer, Operations Manager at White House Nursery

INDUSTRY	EMPLOYEES	SITES
Childcare	+150	7

Improved Productivity

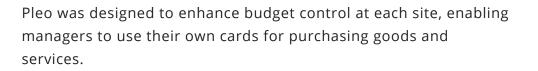**Admin tasks reduced by 63% saving 192 hours per year**

"Before implementing i-QMN, site managers and HQ leadership manually checked every Pleo expenditure for budget alignment in excel, which was labor-intensive and time-consuming."

ROI 171%

OUR CUSTOMER

White House Nurseries is a premier childcare provider in Derby that has quickly expanded to seven locations, serving over 1,000 families and employing more than 150 staff members.

In 2024, they implemented Pleo expense cards to enhance control over their site-level expenditures on goods and services, moving away from centralised management.

CHALLENGES

Pleo was designed to enhance budget control at each site, enabling managers to use their own cards for purchasing goods and services.

Within Pleo, each spending item can be tagged, facilitating a more in-depth analysis beyond the account structure established in the Pleo platform. The nursery leverages this feature to monitor expenditures across four key areas of budget management.

While each nursery was tasked with overseeing its own spending, budgets were revised on Excel sheets each term from HQ. Managers had to scrutinise every line item of expenditure in Pleo and maintain their own spreadsheets to keep track of essential data for each spending category and overall:

- Current Spend
- Total Budget
- Remaining Budget Balance

SOLUTIONS ⌄

GAIN CLARITY

Easy quick access to key business information and gain greater control of budgets

Our team at APS collaborated closely with the nursery's Executive team to identify their main challenges and explore how i-QMN could meet their needs. We examined the current use of Pleo, along with the budgeting setup and review process.

From this analysis, we uncovered clear solutions to utilise Pleo's API capabilities, allowing us to integrate real-time data into Domo, our Business Intelligence software partner. This enabled us to create dashboards tailored for both the Executive team and each individual site.

After connecting to all necessary data sets, we focused on managing the information within Domo to ensure it was structured optimally, maximising our ability to develop the required dashboards.

Additionally, we created an app within Domo that enabled the Executive team to input budgets for each term and site directly, eliminating the need for assistance from the APS team.

This budgeting process was crucial for linking expenditures to Pleo budgets and developing user-friendly visual dashboards, empowering the team to make swift and informed decisions.

CUSTOMER FEEDBACK

The work of APS has proven to be exceptionally efficient, having an outstandingly positive impact on our company. As a result of the collaboration, we not only achieved a significant 63% productivity improvement but also saw an impressive 171% return on investment. The time freed up by APS solutions allowed us to focus on more important tasks, increasing our productivity. The simplified processes have made everyday work much smoother. APS services are indispensable for our long-term success, and I wholeheartedly recommend them to anyone seeking effective solutions.

GAIN CLARITY **INCREASE PROFITABILITY** **IMPROVE PRODUCTIVITY** **EMBED SUSTAINABILITY**

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