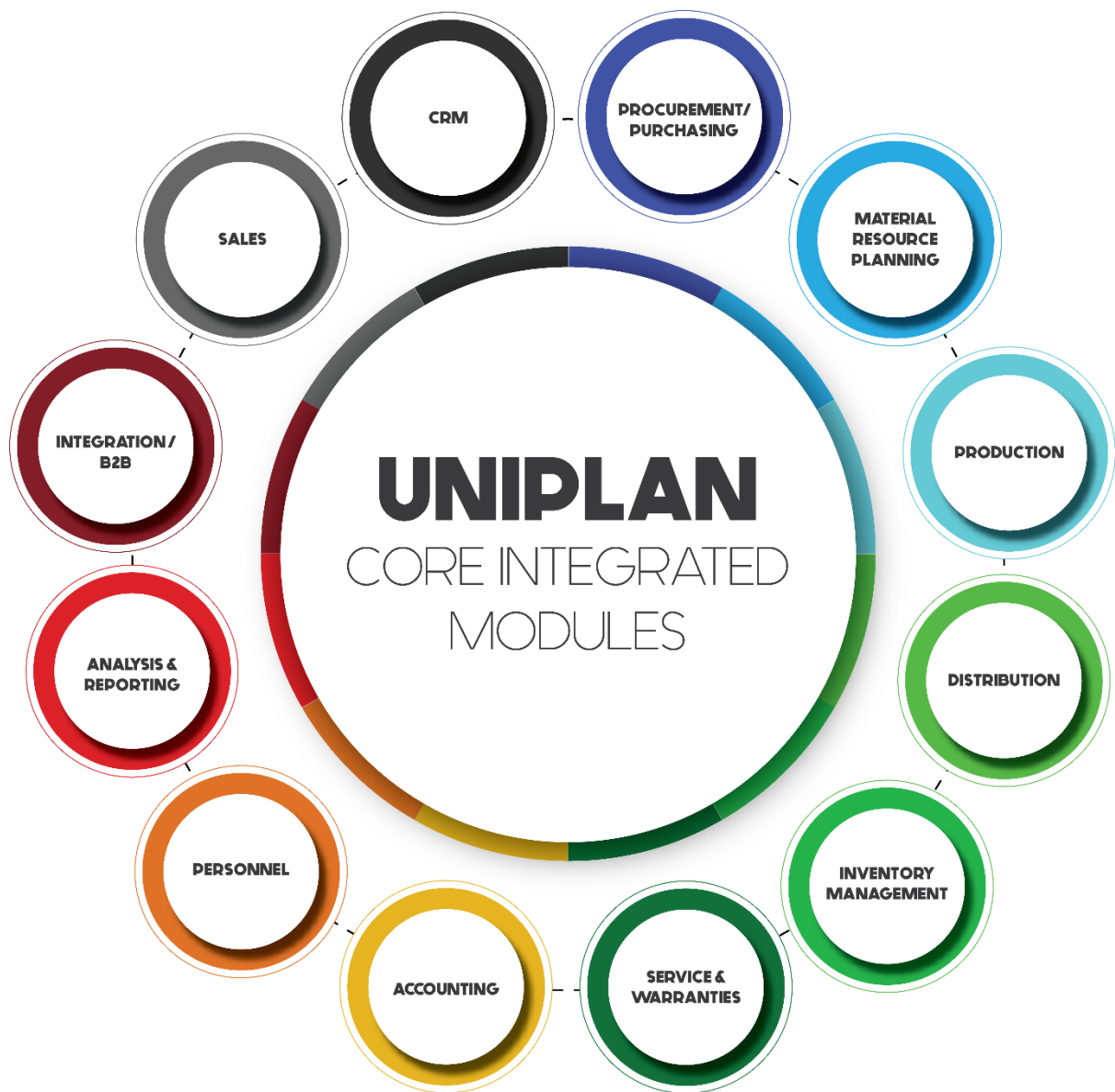# INTRODUCING UNIPLAN ERP

INTRODUCTION

Every day, your business navigates a complex landscape of processes, data, and tasks while meeting the expectations of customers, suppliers, and employees—all while striving to stay ahead of the competition. So, how do you maintain that competitive edge? With Uniplan ERP.

Uniplan is a comprehensive ERP solution that centralises all your business processes in one platform. Unlike generic, one-size-fits-all software, Uniplan ERP is highly flexible and customisable, allowing you to choose the features you need and tailor processes to fit your unique business requirements. With its robust, integrated capabilities, Uniplan empowers your business to thrive by unlocking new opportunities, strengthening customer relationships, optimising operations, and more.
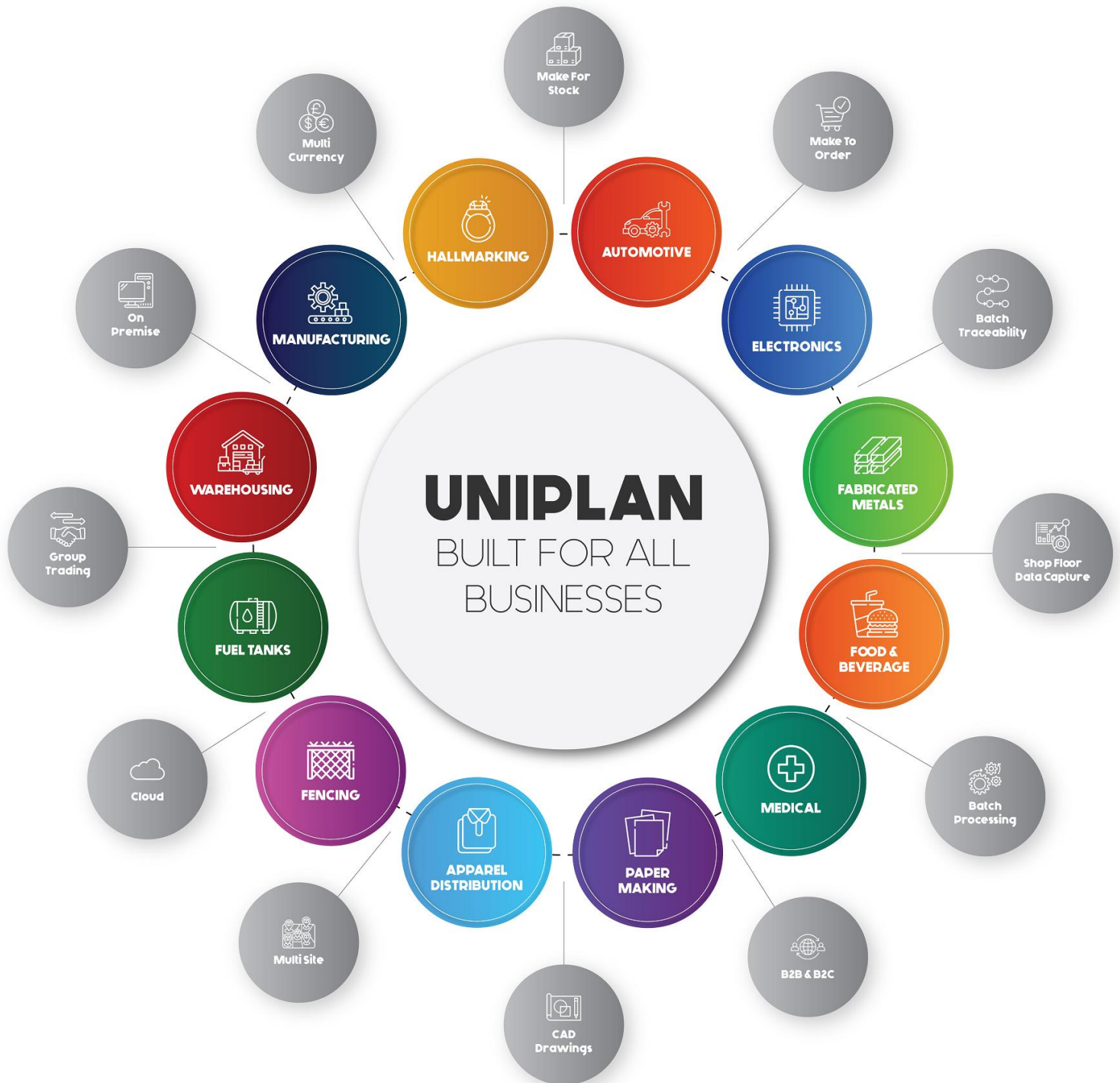
As your business grows, Uniplan ERP will grow with you, opening up an endless world of opportunities and making sure you stay ahead today and in the future.

UNIPLAN ERP ECOSYSTEM

CRM

PROCUREMENT/ PURCHASING

MATERIAL RESOURCE PLANNING

SALES

PRODUCTION

INTEGRATION/ B2B

UNIPLAN
CORE INTEGRATED
MODULES

DISTRIBUTION

ANALYSIS & REPORTING

INVENTORY MANAGEMENT

PERSONNEL

ACCOUNTING

SERVICE & WARRANTIES

BUILT FOR ALL BUSINESSES

UNIPLAN
BUILT FOR ALL
BUSINESSES

- Make For Stock
- Make To Order
- Batch Traceability
- Shop Floor Data Capture
- Batch Processing
- B2B & B2C
- CAD Drawings
- Multi Site
- Cloud
- Group Trading
- On Premise
- Multi Currency

HALLMARKING · AUTOMOTIVE · ELECTRONICS · FABRICATED METALS · FOOD & BEVERAGE · MEDICAL · PAPER MAKING · APPAREL DISTRIBUTION · FENCING · FUEL TANKS · WAREHOUSING · MANUFACTURING

CUSTOMER RELATIONSHIP MANAGEMENT (CRM)

A successful CRM system propels your business forward by creating new sales opportunities, nurturing existing customer relationships, and eliminating repetitive tasks and the reliance on external applications.

Uniplan ERP provides a powerful, all-in-one CRM solution that unifies customer and supplier management. With our intuitive platform, you can effortlessly manage prospects, customers, and suppliers. Seamlessly track new leads to capture every business opportunity, maintain real-time visibility into your sales pipeline, and strengthen customer relationships with streamlined support features. Instantly access your contacts and review past interactions before important meetings, ensuring a comprehensive and informed approach every time.

SALES

From the initial inquiry to the final sales order, Uniplan empowers your sales team to manage the entire process seamlessly from start to finish.

With a streamlined design, the system enables quick and intuitive handling of inquiries, quotations, and sales orders. Information flows smoothly throughout, ensuring contact and order details are carried over effortlessly while providing visibility into customer credit limits and order balances. Easily edit delivery and invoice addresses, track the current status, and more. Our integrated sales module offers a comprehensive solution to elevate your business performance.

PERSONNEL

With effective, integrated functionality, Uniplan ERP is ready to manage your staff. Manage the entire lifecycle of an employee, from creating new records, adding to specific departments, and marking them as left. Utilise the Resource Calendar to track where your staff are every day, week, month and year, as well as viewing marked exceptions such as sick days and holiday time. Integrated into our personnel module is our Time and Attendance functionality, which accurately tracks how many hours your employees have worked. Furthermore, seamlessly integrate it into your shop floor by tracking how much time has been spent on specific jobs, providing accurate job tracking and improved job costing.

The information gathered through T&A can be automatically transferred to Payroll, removing the need for manual data entry and improving data accuracy. All the details per employee are totalled up automatically and fed into the payroll system, establishing details such as how many hours they have worked and how much overtime they are due.

INVENTORY MANAGEMENT

Take inventory management to the next level with Uniplan ERP. Ensure upcoming projects can go ahead as planned by accurately maintaining stock levels across multiple locations and removing the risks of understocking or overstocking your warehouse.

Utilise full batch traceability to monitor and guarantee the safety and quality of your items. By using serial numbering, you know precisely what materials were used, where the components came from and the age of the items. It allows you to carry out quality control checks effectively, and if a batch of components is found to be faulty, you can carry out product recalls before it's too late.

MATERIAL RESOURCE PLANNING (MRP)

Uniplan's integrated MRP functionality allows for your production and workforce to be optimised while meeting current and future customer demand.

Uniplan MRP processes information automatically, removing the need for you to run calculations manually. With the manufacturing marketplace continually changing rapidly, our module allows you to stay on top of fluctuating demand while growing as a business. Using information from the Bill of Materials (BOM), Inventory data and the Master Production

Schedule (MPS), calculate the required materials and when they are needed during the manufacturing process. Uniplan will ensure the proper inventory is available for production ahead of time and removes the risk of costly productions delays and inventory shortages. As a result, customers will remain happy, which contributes to growth in business revenue and stability.

PRODUCTION

Managing your production relies on having the functionality and data to manage processes efficiently. Without the right tools, you can be held back and face increased costs, delays in production, reduced quality, and unsatisfied customers.

With integrated functionality such as Capacity Planning, Job Tracking, Job Costing, Bill of Materials, and more, Uniplan's production management solution is ready to keep you one step ahead. Our robust and effective system enables you to plan, produce, and track your way through production. With seamless data flow, Uniplan fosters collaboration across departments and delivers real-time business insights.

DISTRIBUTION

You've made a sale, the product has been made, and now it's time to ensure it reaches the customer quickly and efficiently.

Our integrated functionality simplifies the entire process. Select items from your sales orders, add them to a package, create custom documentation, and ship, all from a single module without delays. With built-in labelling and courier integration, Uniplan is designed to save you time and money while ensuring customer satisfaction.

Want to see *Uniplan ERP* in action? *Get in touch today to book a free demonstration!* We'll go through the modules you want to see and answer any questions you may have.

SERVICE & WARRANTIES

After-service care of your products is fundamental to maintaining customer relationships. If a problem is reported, it is critical that action is taken immediately to stop this from becoming a severe issue.

Uniplan's integrated Service and Warranties functionality provides an effective way to log, allocate, track and report on plant or product service calls. Our intuitive system is easy to use, allowing you to create new tasks in seconds and book an engineer to go and see the customer. Furthermore, with automatic integration through the Resource Calendar, engineers know what site to visit and when.

ACCOUNTING

Uniplan ERP comes with a comprehensive package of functionality for managing your finances and accounting. It provides critical insights into how your business is performing and empowers you to make key decisions to improve your profitability and power your business forward.

Take advantage of key functionality such as financial analysis and forecasting, real-time value tracking of your assets and the purchase ledger for posting your invoices, credit notes, journals and more. Upload your budgets and forecasts for detailed comparisons across departments, costs, or locations and simplify VAT management through HMRC clearance for online VAT returns.

PROCUREMENT / PURCHASING

Uniplan's Procurement module helps to streamline and secure your purchasing process. It simplifies and automates tasks like purchase order requisitions, processing orders, tracking company spending, and more. With robust security measures, requisitions are only approved by authorised personnel.

An effective procurement package like Uniplan helps prevent unauthorised transactions, optimise spending, and drive greater efficiency.

ANALYSIS & REPORTING

Your business is producing a magnitude of data every single day. But without the right analytic tools, it is all worthless.

Uniplan ERP provides critical business insights so you can see at a glance how your operations are performing, your current sales figures, your current inventory status, and much more. Generating these analytics is simple, whether through reports or widgets, they can be utilised throughout the system. It allows each of your departments to run their operations proactively, enhancing the productivity of your entire business.

INTEGRATION / B2B

Uniplan offers a robust framework for seamless integration with various sources, including eCommerce websites and third-party applications. Quickly and easily send information to customers or suppliers, creating a cohesive experience. Uniplan synchronises all data, providing real-time insights and connecting every aspect of your business.

By centralising operations in one location, Uniplan enhances efficiency, streamlines workflows, and fosters greater collaboration across departments.

WHY CHOOSE UNIPLAN ERP?

A Scalable System
As your business grows, Uniplan grows and adapts with you, making sure your business never outgrows the system.

Automate Operations
Uniplan helps streamline your operations by automating processes and tasks, saving you crucial time and reducing errors.

Visualise Your Data
Within Uniplan, you have access to a huge amount of data. Visualise it through integrated reports or widgets on the dashboard.

Expert Support
We will ensure the implementation runs smoothly, and our expert support team is available afterwards for any issues.

Future-proof
Uniplan ERP will constantly evolve and adapt to bring you the latest functionality and technology to help you thrive.

A Trusted Solution
Uniplan has been implemented in numerous businesses, across the UK over the years and continues to be used today.

GET IN TOUCH

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